



Title: Nursery Grower and Sales Associate

Reports to: Production Manager and President of Unity Church Hill Nursery

Job Summary: Work collaboratively with the production manager and President to plan and implement native plant production and sales.

Overview

Unity's Nursery Grower and Sales Associate position is an excellent opportunity for a professional to join a growing, fast-paced company. We are seeking a motivated individual who has a good knowledge of plant material, growing techniques, and insect and disease identification and management using sustainable methods. The successful candidate will be able to take direction and be willing to learn. This is a hands-on position with weekend time required as needed.

Unity Church Hill Nursery (UCHN) is a full-service garden center and production nursery offering a wide variety of high-quality plant material including trees, shrubs, perennials, native plants, and seasonal plants of all sizes. Unity is located outside of Chestertown on the Eastern Shore of Maryland.

Core Responsibilities

- Assist in creating and executing production plan and budget, sourcing plant production material, equipment, and supplies, maintaining production records and inventory, and researching plant varieties and growing techniques.
- Perform field work including seeding, transplanting, potting up, propagating, moving plants, and maintaining healthy and high-quality nursery stock through watering, fertilizing, IPM, pruning, etc.
- Maintain a clean and organized growing area free of weeds.
- Assist in creating and implementing marketing program for in-house produced material.
- Assist in installing, improving, and maintaining infrastructure and equipment. General upkeep of grounds and facilities. Maintain all spaces as clean and organized.
- Make recommendations regarding improved operating policies and procedures
- Supervise volunteers and/or employees as needed
- Perform additional duties as required

Preferred Qualifications and Competencies

- Strong knowledge of horticulture, pest and plant ID, and basic growing techniques. Three years' experience working in the nursery or landscape field. Master gardener, or a degree in horticulture, arboriculture or equivalent with hands-on experience in nursery production is desired. Experience can be substituted for degree.
- Strong communication skills. Must be able to communicate effectively in English, verbally and in writing
- Understanding of how to create and work with a budget, good record-keeping skills
- Good computer skills with experience including point of sale, data base and inventory management programs
- Strong organizational skills and careful attention to detail

- Punctual and reliable
- Comfortable taking direction and giving direction when needed. Team-oriented mentality.
- Self-starter, problem-solver
- Willingness to work outside in all weather conditions
- Ability to lift 50 lbs. repeatedly
- Valid Driver's License
- Ability to operate skid loaders, tractors

Education

- High school diploma and relevant qualification required.

Schedule, Compensation and Benefits

- Start ASAP with potential to continue year-round
- Full time
- Some weekend work may be required
- Salary of \$38,000-\$48,000 (commensurate with experience).
- Workers Compensation Insurance, Social Security, Simple IRA plan, paid holidays, paid vacation, be part of a talented team at a diverse, environmentally conscientious company